

Account Executive/Salesperson

Auburn Printers, a full service commercial and digital printer is currently seeking an Account Executive to join our Auburn team. Our ideal candidate would have a proven track record of success in business-to-business sales and/or a solid understanding of marketing and brand positioning. <http://www.auburnprint.com/>

The following skills and traits are essential to success in our organization:

Most importantly you must have a motivation to succeed.
Have a working knowledge of the Internet and basic MS Office applications
Printing knowledge is valuable but not required for the right candidate.
Must be able to work independently
Must have reliable transportation
Must be comfortable giving one-on-one presentations via phone and in person
Must have a great attitude and a creative mind
Must be willing to work the hours required to earn high income.

Your Responsibilities would include:

Generate/follow up on local sales leads
Calling local businesses to establish relationships
Generate appointments
Travel to client offices for business meetings within 25 miles of our office in Auburn.
Frequent follow up with clients to ensure satisfaction
Accurately inputting and updating information on clients
Network at community events
Attend weekly sales meetings

Salary:

Monthly base plus commission.
Gas allowance
Potential income in excess of \$75000.00
Health insurance
Vacation

If you feel you meet the criteria above and you want to work for the most respected printer in the foothills, please e-mail your resume to resume@auburnprinters.com